



JOHN C. JOHNSON, M&AMI, CBI

Founder & Principal, Bluestem Resources Group, LLC, Bluestem^{USA} 1987 – Present,
Founder & Principal, Bluestem Resources Affiliated Group, LLC 2005 - 2010

- Bluestem provides advisory, advocacy & intermediary services to business owners in corporate acquisitions, divestitures, mergers, appraisals, & strategic value development.
- Specialists in providing professional M&A (mergers & acquisitions) expertise to owners of private, closely held businesses
- Professional team served hundreds of business owner clients in issues of strategy, value, and managed transition of ownership.
- Has international networks & associations of M&A specialists, transactional service providers & advisory experts
- Is online with leading proprietary databases of national & international buyers, sellers, sold businesses, industry intelligence.
- Course author, instructor & guest speaker on economic evaluation, business sales, & business wealth creation - The M&A Source, University of Tulsa, Tulsa Technology Center, Securities & Exchange Commission Forum, "Amoco University", Entrepreneurs of Tulsa, Alliance for Manufacturing Excellence, Manufacturers' Counsels, Midwest Business Brokers' Association, Colorado School of Mines, *SCORE*, *TABB*, International Business Brokers Association & other venues.
- Highly trained and experienced. Recognized leader in the profession

Owner, COO, Bluestem Production Company, 1979-1986 – Service, Distribution & Transportation Company
Manager & Analyst Positions, Union Pacific Corp, 1978-1979 / 1973-1975 – M&A, Business Strategy, Valuation, Planning
Operations Analyst & Economics, Amoco Production Co, 1976-1977 / 1969-1973 – Economics, Project Investments
Owned & managed six successful independent businesses

PROFESSIONAL ACCOMPLISHMENTS, AWARDS & AFFILIATIONS

THE M&A SOURCE and INTERNATIONAL BUSINESS BROKERS ASSOCIATION (IBBA)

Chairman of The M&A Source (middle market specialists' association)
President of IBBA, Board of Directors, multi-term
Numerous Offices & Committee Leadership Assignments
National multi-association advisory steering committee on M&A

BOARDS OF DIRECTORS & OFFICERS

Oklahoma Alliance for Manufacturing Excellence
State Chamber for Business & Industry
Leadership Oklahoma, Oklahoma Academy for State Goals
Tulsa Economic Development Corporation
Oklahoma Private Enterprise Forum
Tulsa Executive Associates, Entrepreneurs of Tulsa

Darrell Fouts Award, by The M&A Source for exceptional leadership in expanding the vision of the profession

Small Business Person of the Year – 2008 Finalist, Tulsa Metro Chamber

Tom West Award, by IBBA for outstanding promotion of goals & ethics of the business brokerage profession

Oklahoma Financial Services Advocate of the Year Award - U.S. Small Business Administration

Chairman's Award, by IBBA for significant & unusual contributions to the professional association

Fellow of the International Business Brokers Association

Author & Instructor, M&A Continuing Education Course, "M&A Buyer Search"

The Financial Services Advocate of the Year - Tulsa Metro Chamber

EDUCATION & CERTIFICATIONS

MBA, M.J. Neeley School of Business, Texas Christian University
B.S. Petroleum Engineering (Honors Scholar), University of Tulsa
M&AMI (Merger & Acquisition Master Intermediary), The M&A Source
CBI (Certified Business Intermediary) IBBA, Licensed Real Estate Broker
- Approx. 1,000 hours of relevant professional continuing education -



Bluestem Resources Group, LLC

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